# CFAARM and Integrated Seafood Science

10 years of Fish Health and Seafood

Stephen A Frattini DVM 2024 NY Seafood Summit, Hyde Park, NY



#### STEPHEN FRATTINI DVM

Owner/President CFAARM sfrattini@cfaarm.com



- Founder of the Center For Aquatic Animal Research and Management (CFAARM)
- Cornell University College of Veterinary Medicine (CUCVM)
- Aquatic Animal Health Specialization: production and seafood
- Operations and Compliance







Aquatic	Veterinary
<b>Practice</b>	

**Disease Diagnostics** 

**Aquatic Consultations** 

Management and Biosecurity

# Research and Development

Data Management and Health Predications

Low Cost On-Farm Behavioral Monitoring

Novel Aquatic Animal Therapies

### **Outreach and Education**

Integrated Seafood Science Training

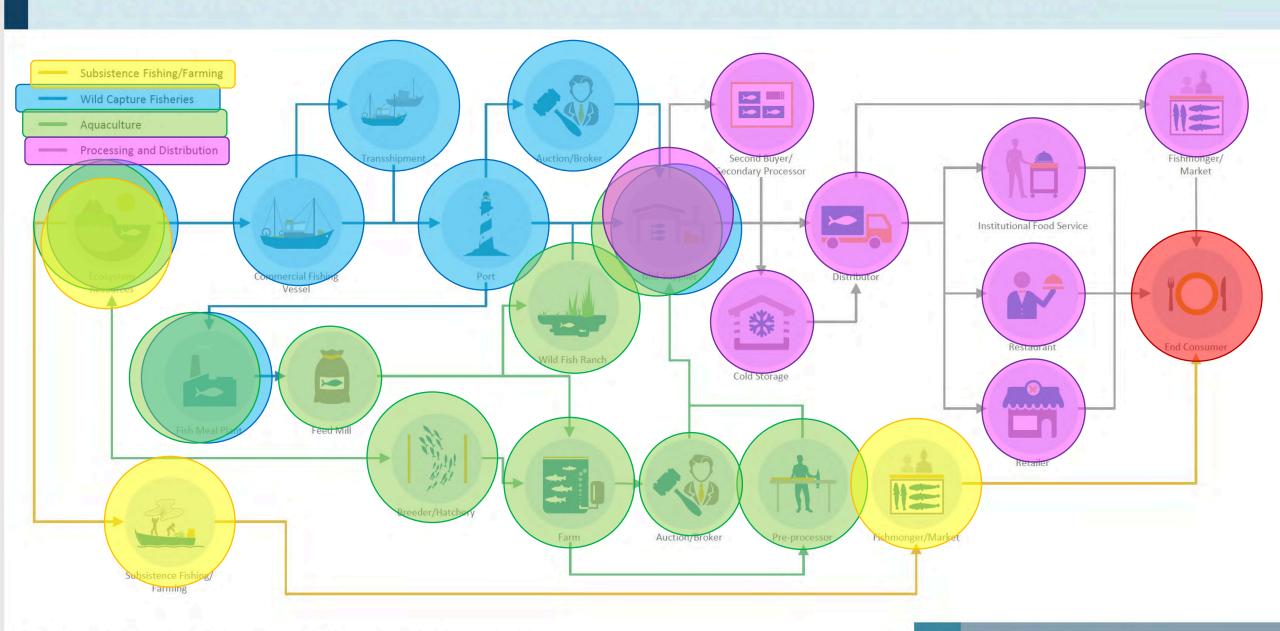
**NY Seafood Summit** 

Culinary Market Enhancement





#### Many market actors: seafood supply chains are varied and have many actors—in type and number



- Fishing Operation of Various Sizes
- Target Species are Varied and Regional
- Wild Occurrences of Disease
- Environmental Impact on Stocks
- Climate Change Impact on Stocks
- Supply Chain Issues
  - From Boat to Dock
  - Dock to Market
  - Dock to Consumer
- Economics of Commercial Fishing



- Farming Operation of Various Sizes
- Species are Varied and Growing
- on Farm Health Management
- Facility Surveillance and Security
- Public/Consumer Climate Regarding Farming
- Supply Chain Issues
  - Facility to Market
  - Market to Consumer
- Economics of Fish Farming
  - · Startups
- Feed Revolution





- Operations of Various Sizes
- Various Techniques Employed
- Mature Seafood HACCP
- Poor Understanding of Market Desire
- Supply Chain Issues
  - Cold-Chain Maintenance
  - Food Safety
- Economics of Processing
  - Position in the Supply Chain
  - Value Added Propositions



- Large Urban Hubs
- Operations of Various Sizes
- · Mature Antiquated Distribution
- Growing Use of Tech
- · Hard to "break-in"
- Supply Chain Issues
  - Cold-Chain Maintenance
  - Food Safety
- Economics of Wholesaling
  - Position in the Supply Chain
  - Developing Markets



- · Consistent Increase in Consumption
- Model Relatively Fixed
- Mature Presentation Strategy
- High Level of Market Research
- Lack of Innovation
- Supply Chain Issues
  - Cold-Chain Maintenance
  - Food Safety
- Economics of Retailing
  - · Changes in Consumer Desire
  - · Access to Desired Product



- Increasing Consumption
- Various Certifications, Eco-Labels, Etc.
- · Mature Tastes, Fixed, But Growing
- Poor Understanding of Supply Chain
- Ethical, Moral Concerns, Welfare
- Supply Chain Issues
  - Exposure to Seafood
  - Access to Seafood
- Economics of Consuming
  - Confusion About Products
  - Increased Desire to Purchase



Consumer

# Integrated Seafood Science Education

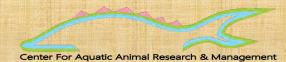


## **NY Seafood Summit**



- Winter 2020: Green Space NYC
  Winter 2021: Virtual (Week Long)
  Winter 2022: Hybrid (Week Long)
  Winter 2023: Hybrid (Week Long)
  - Winter 2024: Hybrid (3 regional meetings)

## Fish Welfare











- 1. Producer Sentiment: A producer centric bridge to the consumer
- 2. Producer Action: A critical evaluation of the production cycle
- 3. Production and Welfare Harmony: A combination of sentiment and action
- 4. Critical Conversations: An openness to engage
- 5. Harmonizing Sentiment
  - Driving With Data: Lets find out what we don't know
  - Education For Harmony: Learn about how to talk about welfare
  - Can We Close the Gap?

# **Capacity Building**



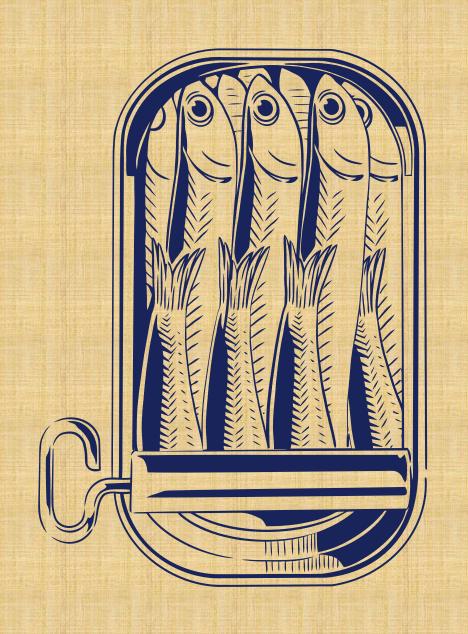
Blue Cove Preserves is an artisanal brand of tinned fish. Last year it launched a line of canned fillets of branzino, locally soured and handpacked in olive oil and fine herbs.



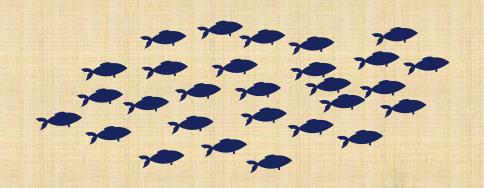
#### WHAT IS TINNED FISH?

# Tinned fish is a preservation technique that conserves fish in tin cans

- Shelf stable food. The expiration dates is years, and it can be kept at room temperature.
- Non-perishable food item, contributes towards low food waste.
- Recyclability. Cans are made of metal and have high recyclability.
- High nutritional value.



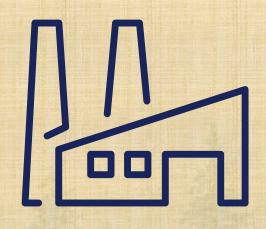
### TODAY'S CHALLENGE











Canning: Washington

There are no artisanal canneries on the East Coast

