Who We Are

The College of Agriculture and Life Sciences (CALS) is a pioneer of purpose-driven science and Cornell University’s second-largest college. We work across disciplines to tackle the challenges of our time through world-renowned research, education, and outreach. The questions we probe and the answers we seek focus on three overlapping concerns: natural and human systems; food, energy and environmental resources; and social, physical, and economic well-being.

New York Sea Grant (NYSG), one of the largest of the state Sea Grant programs, is a cooperative program of the State University of New York (SUNY) and Cornell University. Established in 1971, Sea Grant implements educational problem-solving programs for coastal resource users, businesses, and agencies. This program supports research and provides extension education to coastal resource agencies, users, businesses, and residents, and is patterned after the land-grand concept. Programs include coastal zone management, tourism and small business development, coastal environmental quality, and seafood processing.

What You Will Do

You will serve as a primary resource on Aquaculture science, technology, business, and economics. Provide extension programming related to all forms of aquaculture. Develop extension, outreach, and educational materials and training programs to support a vibrant and sustainable aquaculture industry and related research agenda for New York State. Additionally, develop, implement, and evaluate a stakeholder engagement process for identifying the status, constraints, and opportunities for aquaculture in New York. You will be responsible for integrating Sea Grant Extension and University aquaculture programming initiatives in a statewide, regional, and/or national context. The job duties include:

- Developing, disseminating, and applying sound scientific, technical, and related research knowledge to support sustainable aquaculture.
- Planning and conducting extension education programs related to aquaculture and developing significant new subject matter materials such as curricula and extension education publications.
- Developing networks of volunteers and/or public/private professionals (experts) to assist in educational program development.
- Providing leadership for the design, execution, and analysis of extension/outreach program evaluations.
- Actively pursuing outside grants and contracts.

This position is full-time and will be located in Stony Brook or Westchester County, New York. This is a two-year appointment with possible extension depending on funding and performance.

What We Need
We are looking for an individual that excels at building relationships with multiple stakeholders such as environmental groups, fishers, and existing aquaculture businesses. We need someone who is self-motivated and has strong customer service skills with a focus on excellence. Additionally, we need someone who has:

- Master’s level degree in Aquaculture, Agricultural Economics, Business, or other related fields.
- 2+ years of experience working with outreach or similar public education program.
- Knowledge of principles, theory, research, and educational materials in the subject matter field and knowledge of extension methods related to aquaculture.
- Advanced computer skills and the ability to use computer and long-distance education technologies in this area of extension programming expertise.
- Demonstrated ability to develop K-12 and adult education programs.
- Define, conduct, and interpret original applied research and demonstration projects.
- Lead and effectively participate in professional team efforts.
- Relate effectively to co-workers, advisors, a variety of ocean stakeholders (e.g., fishers, shipping interests, non-consumptive recreation users, etc.) community and professional leaders, and targeted audiences.
- Communicate effectively through oral, written, and visual channels.
- Ability to work effectively independently or within groups.
- Must be able to meet the travel requirements of the position, and have reliable transportation as well as have and maintain a valid and unrestricted New York State driver’s license.

Preferred Qualifications:

- Experience engaging with diverse communities etc.
- Experience using long-distance education technologies in extension or outreach.

Rewards and Benefits

We hope you appreciate great benefits. Cornell receives national recognition as an award-winning workplace for our health, well-being, sustainability, and diversity initiatives.

- Our benefits program includes comprehensive health care options, employee discounts with local and national retail brands, and generous retirement contributions.
- Our leave provisions include three weeks of vacation and 12 holidays: e.g., an end-of-year winter break, from December 25 through January 1.
- Cornell's impressive educational benefits include tuition-free Part-time Study and Employee Degree Program, Tuition Aid for external education, and Cornell Children's Tuition Assistance program.
- We invite you to follow this link to get more information: [https://hr.cornell.edu/summaries-benefits](https://hr.cornell.edu/summaries-benefits).

To apply:

Please apply via Academic Jobs On-line ([https://academicjobsonline.org/ajo/jobs/TBD](https://academicjobsonline.org/ajo/jobs/TBD)).
Qualified candidates should submit a short cover letter, curriculum vitae, contact information for three references, and a statement of contribution to diversity, equity, and inclusion via the website.

For a full position description, go to https://seagrant.sunysb.edu/articles/r/TBD or contact Pat Hoyt via email prh22@cornell.edu or phone at 607-255-2832.

College of Agriculture and Life Sciences
Life. Changing.

Cornell University is an innovative Ivy League university and a great place to work. Our inclusive community of scholars, students, and staff impart an uncommon sense of larger purpose and contribute creative ideas to further the university's mission of teaching, discovery, and engagement. Located in Ithaca, New York, Cornell's far-flung global presence includes the medical college's campuses on the Upper East Side of Manhattan and Doha, Qatar, as well as the new Cornell Tech campus to be built on Roosevelt Island in the heart of New York City.

Diversity and Inclusion are a part of Cornell University's heritage. We are a recognized employer and educator valuing AA/EEO, Protected Veterans, and Individuals with Disabilities.